



& The Foundation's Focus



Public & Civic Life

Preserve and increase access to our unique community assets.



Health

Support healthcare services and wellness education through community-based organizations



Arts & Culture

Promote broad-based participation in arts and cultural activities



Education

Improve students' readiness to learn and ability to succeed in school and life.



Family, Child & Social Welfare

Improve the quality of life for families & communities, particularly in the areas of basic human needs



Environment

Support environmental preservation and education.



P.O. Box 205 Onley, Virginia 23418-0205 Dear Friends,

phone (757) 789-0910 esvcf 2016@gmail.com www.esvcf.org As the Eastern Shore of Virginia Community Foundation completes its twelfth full year of operation, it is extremely gratifying to have been able to award 70 grants totaling over \$2,500,000, \$229,000 in 2016 alone.

Board of Directors

Maureen A. Lawrence

Linda Thomas-Glover Vice Chairman

> Kelly B. Conklin Secretary/Treasurer

Robert S. Bloxom James A. Bott, Jr. Caramine Kellam Susan D. Nottingham Ellen S. Papetti Norman J. Thibodeaux

> Julie M. Badger Executive Director

It is only through the generosity of the donors here on the Eastern Shore that we have been able to assist so many organizations. The Foundation was established in October 2004 to benefit the residents of the Eastern Shore. The Foundation focuses entirely on 501(c)(3) organizations in Accomack and Northampton counties. Many of the charitable organizations on the Eastern Shore struggle to raise the funds to support the maintenance of their facilities. Grants from the Foundation have supported the repair of historical buildings and museums, and other older buildings, housing many needed services for the Eastern Shore.

Today the Foundation has 38 funds under management. This includes 13 funds established by organizations as permanent endowments to support their work, and 9 donor-advised funds that allow the donors to recommend grants for specific non-profit organizations. In addition, the foundation has 3 donor-advised (quasi) funds, 6 designated funds and 7 unrestricted funds.

I urge you to consider donating to the Foundation. No gift is too small. Through our collective commitment to community philanthropy, we can help ensure a bright future for the Eastern Shore.

Sincerely,

Maureen Lawrence - Chair

Maureen Lawrence

Dun Mission

To create and provide philanthropic resources to meet a broad range of needs for the benefit of the Eastern Shore of Virginia by:

Enabling donors to meet their charitable goals through prudently administered permanently endowed funds.

Offering a comprehensive array of services to encourage, advance and educate donors about effective philanthropy.

Making critical grants to meet current and emerging community needs and opportunities.

3 We Believe

Building a permanent unrestricted endowment provides the best resource for meeting the future needs of the community.

Making strategic and transformational grants is the most effective way to create positive changes in the community and inspire philanthropy.

Funding across a spectrum of social services, the arts, civic projects and the environment is our mandate; focusing on education and healthy families as the foundation for individual success and community vitality is our priority.

Treating our donors, grant applicants, volunteers and employees with equal respect is essential to the success of our mission.





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Dear Friends and Supporters,

In December 2016, the Eastern Shore of Virginia Community Foundation concluded twelve years of grant making in Accomack and Northampton Counties. During that time, I'm pleased to report the foundation awarded 70 grants totaling over \$2,500,000 to non-profits in our two-county area.

The growth of the foundation over the last twelve years reflects the deep dedication and commitment of our supporters. At the close of 2016, ESVCF had an endowment of well over \$9,000,000 and illustrates both the generosity of our donors as well as the broad range of community needs on the Shore. The foundation has been successful in providing grants to meet these needs through the efforts of many individuals. To all of you, I express my deepest appreciation.

A part of life on Virginia's Eastern Shore has always been the profound level of community support. This type of giving is the bedrock of our foundation and I would be remiss if I didn't publicly thank each of our supporters and friends for his or her past and continuing support and enthusiasm.

In addition, I'm very pleased to tell you of the dedication, service and wisdom our present and previous board members have devoted to the foundation. Without the spirit and willingness of these individuals, the success mentioned above would not have been possible. To each goes my deepest appreciation for their commitment and community pride.

In closing, we approach the future with a renewed sense of commitment and enthusiasm towards strenthening and improving our local community assets. Again, thank you for your generous support and interest in the foundation and to each of you I extend my best wishes.

Sincerely,

Julie M. Badger Executive Director

Julie Badger

3 Foundation Funds

The funds listed here, totaling \$9,490,874 as of December 31, 2016, comprise the entirety of the capital assets of ESVCF. Fund assets are managed by the Hampton Roads Community Foundation. The HRCF makes 4.5% of the fund's trailing 12-quarter average balance available to meet each funds' charitable purposes annually.

Unrestricted Funds

Meadville Fund, 2005
Chad Ballard Fund, 2006
PNC Bank Fund, 2006
Tom and Page Young Fund, 2007
Nandua Fund, 2008
C. J. Prettyman, Sr. Fund, 2008
Donald J. Trufant Memorial Fund, 2015

Designated Funds

Johnsen Peregrination Fund, 2005
Kellam Family Fund, 2005
Benjamin W. Mears, Jr. Family Fund, 2005
Shore Bank Fund, 2006
Shore Cancer Center Fund, 2008
The Garden Club of the Eastern Shore
Fund, 2013

Organizational Funds

Eastern Shore Community College Foundation Fund, 2005 Eastern Shore of Virginia Community Foundation Fund, 2005 The Auxiliary of Shore Memorial Hospital Fund, 2006 Broadwater Academy Fund, 2006 Eastern Shore Family YMCA Branch of the YMCA of South Hampton Roads Fund, 2006 Eastern Shore of Virginia Barrier Islands Center Endowment Fund, 2006 Broadwater Academy Julia B. Fleet Endowment For Faculty Compensation, 2006 Citizens for a Better Eastern Shore Fund, 2009 Friends of Northampton Free Library, Inc., 2010 Randy Custis Memorial Fund, Inc., 2011 Virginia Eastern Shore Land Trust, 2012 Chincoteague Island Library Endowment Fund, 2013 Museum of Chincoteague Island Endowment Fund, 2015

Donor Advised Funds -Quasi

E. Polk Kellam Foundation Fund I, 2015 E. Polk Kellam Foundation Fund II, 2015 The Landsberger Family Fund, 2015

Donor Advised Funds

David B. & Suzanne VK. Tankard Fund, 2005 Robin A. Rinaca & Nicholas J. Covatta, Jr. Fund, 2006 "E. A." & George N. McMath Edgewater

Fund, 2007
Lisa & David Tankard, Jr. Fund, 2007
Tonya T. & Samuel V. Tankard Fund, 2007
Richard & Joie Tankard Conservation Fund, 2008
Cherrystone Fund, 2010
Maureen & Augustine H. Lawrence, III Fund, 2013

Maureen & Augustine H. Lawrence, III Fund, 2013 Kitty & Tim Croke Fund, 2014

Eastern Shore
Community
Foundation
"Family of Funds"
was valued at
\$9,490,874
on December 31, 2016

3 Grants Awarded 2016

EASTERN SHORE PUBLIC LIBRARY FOUNDATION - \$50,000 - To assist in a capital campaign for an expanded and improved facility (4/25/2016)

SMART BEGINNINGS - **EASTERN SHORE** - \$ 16, 151 - "Go and Grow" starter packs for all newborns at Riverside Shore Memorial Hospital (4/25/2016)

CHINCOTEAGUE CULTURAL ALLIANCE - \$50,000 - To help renovate multi-use building (10/24/2016)

RANDY CUSTIS MEMORIAL FUND - \$20,000 - To install lighting for the girls' softball field (10/24/2016)

NO LIMITS EASTERN SHORE - \$18,000 - To expand walking trails as well as purchase materials for hot dog stand and chicken coop (10/24/2016)

CHESAPEAKE BAY FOUNDATION - \$25,000 - to assist with the construction of an educational workboat, The *Mary P.* (10/24/2016)

BOYS & GIRLS CLUB OF SOUTHEASTERN VIRGINIA - \$20.000 - To assist with the "Triple Play" health and wellness program (10/24/2016)

VIRGINIA TECH / VIRGINIA INSTITUTE OF MARINE SCIENCE - \$30,000 - To assist with the community collaboration portion of a Poultry Litter study (10/24/2016)



"Construction of Chesapeake Bay Foundation's educational workboat, The Mary P."

\$ 2016 Foundation Supporters

Anonymous Donors - 2016

Hank and Julie Badger

Claudia and Bill Bagwell

Mary Ann Ballou

Sally Batz and Henley Sandidge

Dr. and Mrs. William F. Bernart

Dr. Barrett T. Betz

Mr. & Mrs. Richard Bingman

Hon, and Mrs. Robert S. Bloxom

Jim and Nancy Bott

Mr. and Mrs. R. Wayne Browning

Mr. and Mrs. Kelly Conklin

Mr. & Mrs. William S. Custis

Mr. & Mrs. W. Edward Darby

Mr. and Mrs. Charles W. Dickinson

Jerry N. Doughty

Ted and Jane Duer

Mr. James W. Eaton, Sr.

Jane Edwards & Louis G. Neudorff

Five Miles Farm

Linda and Lynn Gayle

Fann and Billy Greer

Peter and Barbara Hall

Mr. and Mrs. Richard F. Hall, III

S. Ienean Hall

Daniel & Marilyn Hillman

Debbie and Bruce Holland

Jeff and Penny Holland

Barbara and Steve Johnsen

E. Polk Kellam, Jr.

E. Polk Kellam Foundation

Jackie L. King & Kevin M. Rogers

Dr. Lucille Kornegay

Rebecca and Bernard Herman

Caramine Kellam

David and Lue Landsberger

Terry and Maureen Lawrence

The Honorable and Mrs. W. Revel Lewis III

Michael and Teri Loring

Pat & Ellen Lusk

Dr. and Mrs. James L. McDaniel

Mr. and Mrs. George N. McMath

Kent McNew

Mrs. Benjamin W. Mears, Jr.

Mr. and Mrs. Spencer W. Nottingham

Ellen S. Papetti

Mr. and Mrs. David M. Parker

The Payne Family Trust

H.B. and Leslie Rew

George and Virginia Savage

Mr. and Mrs. J. Thomas Savage

Toy D. Savage, Jr.

lim Szablewicz and lim Via

F. Victor Schmidt

Mr. & Mrs. Collins Snyder

Richard and Rikki Sterrett

Patsy and Drury Stith

David and Suzanne Tankard

Samuel T. Taylor

Mr. and Mrs. Norman J. Thibodeaux

John T. Williams, Jr.

3 How to Become a Donor

The Eastern Shore of Virginia Community Foundation offers simple and effective options for donors who wish to improve their community through philanthropy. All gifts to ESVCF can be funded with cash or through the donation of securities, real estate, or stock.

Proposed Funds Available to Donors

Donor Advised Funds - Donor advisors can contribute assets at any time and then recommend grants to nonprofit organizations from the advised funds they have established.

Field of Interest Funds - Donors are able to address an area of concern, such as arts and culture, education, the environment or human services. These funds allow the Foundation's Board to choose specific nonprofit organizations as grant recipients who meet a donor's criteria.

Unrestricted Funds - These funds support responsive and strategic grants and broad, evolving community needs. The use of these funds are left to the discretion of the Foundation's Board of Directors, which regularly reviews proposals from area nonprofit organizations.

Scholarship Funds - These funds provide students with financial resources for college and other educational opportunities. Donors can establish criteria for the scholarship.

Designated Funds - Donors are able to select specific nonprofit organizations to receive support as long as the organizations remain in existence and continue their charitable purposes.

Organizational Funds - These funds are established by nonprofit organizations to generate funds for their own use.



3° Grants Awarded by Communities

Our history of grants awarded in Accomack and Northampton counties includes grants made by the Eastern Shore of Virginia Community Foundation, grants recommended by ESVCF from the Argyle Fund, an unrestricted fund of the Hampton Roads Community Foundation with a stated donor preference for Eastern Shore projects and grants recommended by ESVCF from funds of the Hampton Roads Community Foundation supportive of projects throughout southeastern Virginia.

Accomac

Mary N. Smith Alumni Association (2013) – \$40,000 Resource Conservation and Development Council, RC&D (2013) - \$40,000

Atlantic

Atlantic Volunteer Fire and Rescue Co. (2013) - \$30,000

Belle Haven

Eastern Shore's Own Arts Center, ESO (2009) -\$30,000

Accomack-Northampton Pregnancy Center (2010) - \$2,795 / (2014) - \$10,000 Eastern Shore Literacy Council (2011) - \$2,700 / (2014) - \$10,000

Bloxom

Bloxom Volunteer Fire Department (2009) - \$150,000

Cape Charles

Arts Enter Cape Charles / Historical Palace Theatre (2008) - \$30,000 / (2009) - \$20,000 (2010) - \$20,000 / (2013) - \$15,000
The Cape Charles Historical Society (2011) - \$10,000 / (2015) - \$11,625
Citizens for Central Park, LLC (2011) - \$20,000

Smart Beginnings Eastern Shore (2016) - \$16,151

Chincoteague

Chincoteague Island Library

(2008) - \$50,000 / (2010) - \$9,115 Museum of Chincoteague Island (2010) - \$49,000 / (2015) - \$30,000 Chincoteague Island Arts, Inc. (2012) - \$35,000 North-Accomack Little League (2014) - \$20,000 YMCA of the Chesapeake (2015) - \$25,000 Chincoteague Cultural Alliance (2016) - \$50,000

Eastville

Northampton Branch of the Assoc. for the Preservation of VA Antiquities (2009) - \$70,440 American Red Cross, Lower Shore Chapter (2011) - \$5,000 / (2014) - \$5,000

Exmore

(2012) - \$20,000

Association of Retarded Citizens, ARC (2014) - \$1,665
Eastern Shore Area Agency on Aging/Community Action (ESAAA/CAA) (2015) - \$15,000
Boys & Girls Club of Southeast VA (2016) - \$20,000

Eastern Shore of Virginia Habitat for Humanity

Horntown

Agape' Children's Community Center (2014) - \$8,605 Kellen

Lighthouse Ministries (2012) - \$15,000

Machipongo

The Eastern Shore Barrier Islands Center (2011) - \$70,000 / (2014) - \$34,200

Melfa

Eastern Shore Community College Foundation (2008) - \$75,000 / (2010) - \$40,000

Massawadox

The Nature Conservancy (2009) - \$145,000 Friends of the Northampton Free Library (2009) - \$20,000

Sentara Health Foundation, Nightingale Campaign (2010) - \$25,000

The Randy Custis Memorial Fund, Inc. (2010) - \$20,000 / (2016) - \$20,000

Onancock

Eastern Shore Coalition Against Domestic Violence (2009) - \$23,580 / (2012) - \$6,000

Eastern Shore of Virginia Historical Society (2010) - \$19,031 / (2014) \$70,000

Onancock Volunteer Fire Department (2012) - \$30,000

Central Accomack Little League (2012) - \$20,000 WHRO, Eastern Shore Campaign (2013) - \$20,000 North Street Playhouse (2013) - \$40,000 Friends of Onancock School (2014) - \$70,000 Historic Cokesbury (2015) - \$38,634 Onley

Eastern Shore Rural Health (2008) - \$125,000 / (2009) - \$30,000 / (2012) - \$26,000 Society for Preservation of the Onley Train Station, Inc., (2011) - \$9,388 / (2014) - \$20,910 SPCA Eastern Shore, Inc.

(2009) - \$3,630 / (2015) \$24,652 United Way of Virginia's Eastern Shore

(2013) - \$5,100

Parksley

Parksley Volunteer Fire Company (2011) - \$30,000 Eastern Shore Public Library System (2015) - \$50,000

Saxis

Saxis Island Museum (2015) - \$9,600

Tasley

Food Bank of Southeastern Virginia (2009) -\$15,000 / (2012) - \$10,000 No Limits - Eastern Shore (2016) - \$18,000

Shore Wide

Virginia Tech/Virginia Institute of Marine Science (2016) - \$30,000

Chesapeake Bay Foundation (2016) - \$25,000



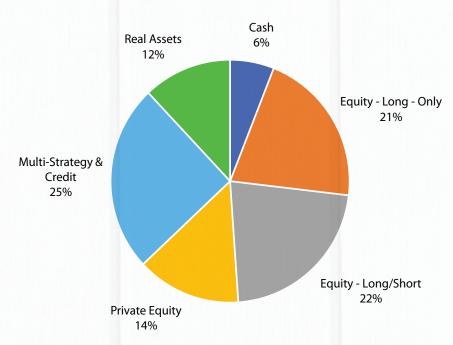
Newly constructed chicken coop is a project of No Limits Eastern Shore in Tasley.

3 Anvestment Overview

HAMPTON ROADS COMMUNITY FOUNDATION YEAR ENDING DECEMBER 31, 2016

The affiliate relationship between the Eastern Shore of Virginia Community Foundation and the Hampton Roads Community Foundation places stewardship of ESVCF capital assets with the Hampton Roads Community Foundation. Through its investment committee, which has investment oversight responsibility for an endowment of approximately \$293 million, the Hampton Roads Community Foundation seeks to invest resources prudently in order to preserve and grow the endowment's capacity to fund grants in accordance with donors' wishes today and in the future.

2016 Investment Allocation



The Hampton Roads Community

Foundation is committed to being a good steward of the assets entrusted to it by generous donors over the past 67 years. HRCF invests its resources wisely so they grow to meet future needs while providing funds for grants and scholarships today.

Oversight of their investment portfolio is handled by their investment committee, which works with their investment manager, Spider Management Company LLC of Richmond. Since 2011 the community foundation began investing with Spider Management through its Richmond Fund. The community foundation joins University of Richmond and 23 other nonprofit endowments as Spider Management partners.

Spider manages approximately \$4.1 billion in assets and provides us access to a mature, well-diversified investment portfolio managed by a professional staff with an excellent performance record. It also gives a snapshot of the portfolio's asset allocation as of December 31, 2016.

3° Summarized Statements

EASTERN SHORE OF VIRGINIA COMMUNITY FOUNDATION YEARS ENDED DECEMBER 31, 2015 AND 2016

BALANCE SHEET

	TS AS RESTATED ¹		2016	
<u>ASSETS</u>				
Investments ²	\$	325,562	\$	352,814
Cash		66,865		69,311
Total Assets	\$	392,427	\$	422,125
LIABILITIES AND NET ASSETS				
Total Liabilities		2,312		2,684
Net Assets		390,115		419,441
TOTAL LIABILITES AND NET ASSETS	\$	392,427	\$	422,125

¹ The net assets of the Eastern Shore of Virginia Community Foundation were restated to properly reflect the reportable investments of the organization. Previous reports included the amount of the Trufant Unrestricted Fund as an investment. This amount has been removed from the investment section of the balance sheet thereby reducing in an equal amount the net assets of the organization.

Detailed Financial Statements Are Available Upon Request



² \$325,562 and \$352, 814 represent the value of the Eastern Shore of Virginia Community Foundation Fund for the years ended December 31, 2015 and 2016 respectively. All funds comprising the Eastern Shore of Virginia Community Foundation's capital assets are invested with the Hampton Roads Community Foundation (www.hamptonroadscf.org) and are identified in the annual report and other records thereof as belonging to the "Eastern Shore of Virginia Community Foundation family of funds". As of December 31, 2015 and 2016, the "Eastern Shore of Virginia Community Foundation family of funds" (including the ESVCF fund) totaled \$8,946,618 and \$9,490,874.00

3° Foundation Partners

The Eastern Shore of Virginia Community Foundation recognizes with deepest appreciation the following "partner" organizations which have created endowments with ESVCF:

- The Auxiliary of Shore Memorial Hospital
- Broadwater Academy
- · Broadwater Academy Julia B. Fleet Endowment
- Chincoteague Island Library Endowment Fund
- Citizens for a Better Eastern Shore (CBES)
- · Eastern Shore of Virginia Barrier Islands Center
- Eastern Shore Community College Foundation
- Friends of the Northampton Free Library, Inc.
- · Eastern Shore Family YMCA Branch of the YMCA of South Hampton Roads
- Museum of Chincoteague Island
- · Randy Custis Memorial Fund, Inc.
- Virginia Eastern Shore Land Trust

Endowments created by partner organizations are identified as "Organizational Funds" within the ESVCF assets. ESVCF maintains an ongoing program of creating Organizational Funds for local nonprofit organizations. These relationships allow for management of dedicated endowments by the Hampton Roads Community Foundation through ESVCF while generating an annual income for the nonprofit. The Eastern Shore Community College Foundation created the first Organizational Fund with ESVCF in 2006. Since then, several additional partner groups have created endowments. ESVCF looks forward to assisting additional partner groups in the years ahead through this growing program.



Difficers, Directors, Staff



Maureen A. LawrenceBoard Chair
Machipongo



Tim BrownBoard Member



Norman Thibodeaux Board Member Melfa



Ellen S. Papetti Vice Chairman Onancock



Mozella Francis
Board Member



Julie Badger
Executive Director
Onley



Kelly B. Conklin Treasurer Chincoteague.

Robert S. Bloxom

Board Member

Mappsville



Richard F. Hall Board Member



Susan D.
Nottingham
Board Member
Franktown









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